

NORWEGIAN COMPANIES IN CHILE

(Updated May 2019)

Do you want your company to be on the list? Please send your contact information to:
emb.santiago@mfa.no

AKVA group (Wavemaster, PolarCirkel, Akvasmart, Maritech)

Merger of four companies, delivering equipment to the aquaculture industry.

Chief Executive Officer: Trond Williksen

CEO:	Hallvard Muri
Regional president	
– Americas and Australasia:	Andrew Campbell
Telephone:	+56 65 2 250 250
Cell phone:	+56 9 747 84 009
Email:	acampbell@akvagroup.com
Address:	Ruta 5 Sur Km. 1030, Camino a Pargua Puerto Montt
Website:	www.akvagroup.com/

Amar Chile SPA

Provides services to the aquaculture industry

Country manager:	Rodrigo Grez
Telephone:	+56 9 921 98 688
Email:	rodrigo.grez@marbase.no
Address:	Santa Rosa 575, 24 Puerto Varas

Alvestad Marin

Supplier of products and system solutions to the farming industry.

CEO:	Angel Cortés
Telephone:	+47 24 20 00 30
Mobile:	+56 9 74 99 74 71
Email:	angel@alvestad.com
Address:	Quillota 175, oficina 612 Edificio de la Construcción, Puerto Montt
Website:	www.alvestad.com

AquaGen Chile S.A.

A breeding company which develops, produces and delivers genetic material to the sea-farming industry.

CEO:	Patrick Dempster
Telephone:	+56 65 2237 383
Cell phone:	+56 9 94 53 33 89
E-mail:	patrick.dempster@aquagenchile.cl
Address:	San Francisco 328, pisos 2 y 3, Puerto Varas
Website:	www.aquagen.no

Aqualine Chile Ltda.

Supplying equipment to the aquaculture industry.

Representative: Trond Lysklætt
Telephone: +47 901 90 659
Email: trond@aqualine.no; aqualine@aqualine.no
Address: Dyre Halses gate 1A
7042 Trondheim
Norway

Website: www.aqualine.no/es

Achilles Information Limited

Supplier of prequalification systems to the supply sector

Santiago:
Operations Manager: Alejandro Giusto
Telephone: +56 22 585 96 00
Address: El Bosque Norte 0110, Piso 5, Las Condes,
Santiago
Email: Alejandro.giusto@achilles.com
Website: www.achilles.com/chile

Calama:
Telephone: +56 55 331 640
Address: Av. 11 Norte 1291
Torre A Planta 2, Edificio Institucional Codelco,
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Antofagasta:
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Address: Avenida Edmundo Pérez Zujociv 7538
Antofagasta
E-mail: aquiles.antofagasta@achilles.com

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Address: O'Higgins 771, Of 4
Copiapó
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Cermaq Chile S.A.

Fish farming.

CEO: Morten Nærland
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E-post:

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Address:

Diego Portales 2000, Piso 10, Puerto Montt

Website:

www.cermaq.com

Cflow Chile S.A.

Supplier of equipment to the aquaculture industry.

CEO:

Mauro Aguayo

Telephone:

+56 65 2435 436

E-mail:

maguayo@cflow.cl

office@cflow.no

Address:

Av. Juan Soler Manfredino 41, depto 901, of. 2
Puerto Montt

Website:

<http://www.cflowchile.cl>

Cryogenetics

Cryopreservation of fish milt.

Gerente de Operaciones :

Claudio Vargas

Claudio.vargas@cryogenetics.com

Assistant:

Mariela Tiznado Carrasco

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Mobile phone :

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Address:

San Bernaridino1057 Módulo 10, Puerto Montt

Website:

<http://www.cryogenetics.com/>

Det Norske Veritas

Classification of ships, certification of renewable energy projects, audits of traditional power plants and consultancy services in the area of energy and transmission.

Country Manager:

Unai Otazua

Telephone:

+56 2 2638 5280

E-mail:

unai.otazua@dnvgl.com

Address:

Alfredo Barros Errázuriz 1954, Of. 1010
Providencia, 7810017 Santiago

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www.dnvgl.com

DNB ASA

Bank

CEO:

Karsten Sæthre

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+56 2 923 01 00

Address:

Magdalena 140, piso 19, Las Condes, Santiago

E-mail:

noehmi.nunez@dnb.no

Website:

www.dnb.no

Europharma

Distributor of veterinary products.

CEO: Claudio Retamal
Telephone: +56 65 27 72 930
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E-mail: claudio.retamal@europharma.cl
Address: Palermo 2312, Puerto Montt
Website: www.europharma.cl

Ewos/Cargill

Supplier of feed and nutrition for the aquaculture industry.

CEO: Hugo Contreras
Telephone: +56 65 2321100
E-Mail: Hugo_Contreras_Mayagoitia@cargill.com
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Address: Freire 130, piso 6, Puerto Montt
Website: <https://www.cargill.com/>

FoodCorp Chile S.A. (Austevoll Seafood ASA subsidiary)

Pelagic fishing and producer of frozen, canned and fishmeal/fishoil marine products.

CEO: Andrés Daroch
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Address: Av. Pedro Aguirre Cerda 995
Coronel 4200570, Chile
Website: www.fcc.cl

Frionordica Refrigeración Ltda. (Daughter company of Frionordica AS – Norway and agent for Aquaterm – Molde and MTK AS - Finnsnes)

RSW systems, heat pumps and ice machine systems for aquaculture and fishing industry.

General manager: Mario Javier Correa Zurita
Telephone: + 56 4 1274 9483

E-mail: + 56 9 8289 0920
mario.correa@frionordicachile.cl
frionordica@frionordicachile.cl
Address: Brasil 1493, Concepción
Website: www.frionordica.com

G2 OCEAN Chile SpA
Shipping

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E-mail: santiago@g2ocean.com
Address: Candelaria Goyenechea 3900, ofic. 203,
Vitacura, Santiago
Website: www.g2ocean.com

Greenbird AS
Integration technology provider

Representative: Alfredo Gallegos
Telephone: + 56 99 7435181
E-mail: alfredogallegos12@gmail.com
Website: <https://www.greenbird.com/>

Intrafish
Web portal for the fishing and aquaculture industry.

Representative: Marianne Gaedicke
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E-mail: marianne.gaedicke@intrafish.com
Address: Las Araucarias 27, Casilla 1086, Puerto Varas
Website: www.intrafish.com

Kongsberg Defense & Aerospace
Technology Corporation. Defense and aerospace systems.

Contact: Rolando Reuse
Telephone: +47 32 28 82 00
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E-mail: kda.office@kongsberg.com
Rolando.reuse@kongsberg.com
Address: Kirkegårdsveien 45
P.O.Box 1003
NO- 3601 Kongsberg
Website: www.kongsberg.com

LNS Chile (Leonhard Nilsen & Sønner)
Entrepreneurship, tunnel technology.

CEO: Christoph Schuck
Telephone: +569 999 90777
Address: Casilla 65 Correo Paine, Santiago de Chile
9540305 (zip code)
E-mail: chris.schuck@lns.cl
Website: www.lns.no

MOWI Chile (ex-Marine Harvest)
Fish farming

CEO: Fernando Villarroel
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E-mail: Fernando.villarroel@mowi.com

COO Farming Norway & Chile: Per-Roar Gjerde
Telephone: +56 65 222 1000/+47 90761705
E-mail: per-roar.gjerde@marineharvest.com

Address: Camino a Chiquihue S/N Km. 12, Puerto Montt
Website: <http://marineharvest.no/>

MMC Tendos – Inabi S.A.
Engineering Enterprise. Refrigerating equipment.

CEO: German Undurraga
Telephone: +56 41 2928930
Adresse/Address: Salas 775, Concepción
E-mail: gerencia@inabi.cl
Website: www.mmctendos.no
www.inabi.cl

Naviera Orca Chile S.A.
Transport of live fish.

Representative: Ezequias Alliende W.
Telephone: +56 9 9218 0466
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Camino a Chiquihue km 8,5
Casilla 407, Puerto Montt
E-mail: ealliende@navieraorca.cl
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NIVA (Norwegian Institute for Water Research)

Research.

CEO: Xavier Gutiérrez
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E-mail: xavier.gutierrez@nivachile.cl
Website: www.nivachile.cl

Norchi Aqua Ltda

(Sternor AquaTech Chile S.A. Agent for Alvestad Marin AS – Brattvåg, Sternor Aqua Group Company and Sternor Fish Group Company – Ski, and Stranda Prolog AS – Kristiansund N) Technical equipment for the aquaculture industry.

CEO: Tore Johnsen
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E-mail: info@norchi.cl
tjohnsen@norchi.cl
Address: Camino Nva. Braunau mt. 300, Puerto Varas
Website: www.norchi.cl
Website: Sternor: www.sternor.no
Website: Alvestad Marin: www.alvestad.no
Website: Stranda Prolog: www.stranda.net

Nova Austral

Fish farming.

CEO: Nicos Nicolaidis
Telephone: +56 9 93189329/ +56 658879010
E-mail: nicos.nicolaides@novaaustral.cl
Address: Freire 130, oficina 501, Puerto Montt.
Website: www.nova-austral.cl

NYK Sudamerica (Chile) S.A (Saga Forest Carriers Intl.)

Cargo, shipping.

CEO: Sato Sukussi
Telephone: +56 2 750 4500 / +56 2 2750 4500
Address: Edificio de las Artes,
Av. Cerro el Plomo 5680, Piso 5, oficina 504
Las Condes, Santiago
Website: www.nyk.cl

Odfjell Tankers AS

Maritime services, shipping.

Representative: Lorenzo Salas

Telephone: +56 9 96326138
Address: Rosario Norte 100, of. 304, Las Condes
E-mail: lorenzo.salas@odfjell.com
Website: www.odfjell.com

Odfjell Vineyards

Wine production.

CEO: Alejandro Abarca
Telephone: + 56 2 2876 2800
E-mail: aabarca@odfjellvineyards.cl
Address: Camino Viejo a Valparaíso 7000
Casilla 23, Padre Hurtado
Website: www.odfjellvineyards.cl

Patogen

Expertise and gene technology analyses to promote biological safety and increased profitability in the aquaculture industry.

Business Development Manager: Ragnhild Bleken Rud
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E-mail: ragnhild@patogen.no
Website: www.patogen.com

Pesquera Lota Protein Ltda. (Koppernæs & Sønner)

Fishmeal factory.

CEO: Simon Gundelach
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lotaprotein@lotaprotein.cl
Address: Av. Matta esq. Villagrán S/N
Sector Playa, Lota
Website: <http://www.lotaprotein.cl/>

Pharmaq AS Chile Lta.

(Part of Zoetis)

Vaccines and innovation for aquaculture.

Managing Director: Guillermo Staudt
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E-mail: [+56 9 871 3240
guillermo.staudt@zoetis.com](mailto:guillermo.staudt@zoetis.com)
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Address: Aníbal Pinto 200, oficina 61, Puerto Montt
E-mail: customer.service@pharmaq.no
Website: www.pharmaq.cl

RHMultiFeeder Chile S.A

Feeding equipment for the aquaculture industry.

CEO: Manfred Böttger
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Address: Parcela 134, Trapén
Puerto Montt
Website: www.rhmultifeeder.cl

Rincón Noruego Salmón

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info@rinconnoruego.com
Address: Baquedano 199, local 1, Puerto Montt
Website: www.rinconnoruego.com

Robinson Marine Electronics (Kongsberg Maritime)

Sales of hydro acoustic devices.

Santiago:

CEO: William Robinson Watson (Bill Robinson)
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Address: Avda. Vitacura 3568 of. 611, Vitacura, Santiago
Website: www.robinsonme.cl

Concepción:

Technical manager: Juan Román
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E-mail: juan.roman@robinsonme.cl

Address: Camino Los Carros 1955, Bodega 9, Galpon 2

Website: Kongsberg Marine: <http://www.km.kongsberg.com/>
Website: Navico: <http://www.navico.no>
Website: Nera: <http://www.nera.no>
Website: Simrad: <http://www.simrad.no>

Salmonexpert

Subsidiary of Norsk Fiskeoppdrett, a media company from Bergen specializing in fish farming news.

CEO: Eric Guerrero
Key account manager: Fernando Cáceres Bofill
Telephone: +56 65 2349 324/+5 9 589 5309
E-mail: contacto@salmonexpert.cl
Address: Serrano 220, Puerto Montt
Website:

Skretting Chile

Production and delivery of feed for the aquaculture industry.

General Manager: Ronald Barlow
Telephone: +56 65 2299 530
E-mail: roland.barlow@skretting.com
Address: Camino a Pargua 1001, Puerto Montt, Chile
Website: <http://www.skretting.cl>

Skretting Global

Communication Manager: Sophie Noonan
Telephone: +47 907 27 560
E-mail: sophie.noonan@skretting.com
Address: Sjøhagen 3, 4016 Stavanger
P.O. Box 319, 4002 Stavanger
Website: <http://www.skretting.com>

Statkraft Chile

Investments in hydroelectric projects.

CEO: Laine Powell
Telephone: +562 2592 9200
E-mail: contacto@statkraft.com.cl
Address: Av. Vitacura 2969, piso 7, Edificio Millenium
Las Condes, Santiago
Website: www.statkraft.com

Steinsvik (OCEA Chile)

All of Steinviks firms changed their names to “Steinvik” in 2014 (OCEA, Orbit Chile SA and Haug Aqua Chile Ltda).

Production of fish farms and technology for the aquaculture industry.

CEO: Carlos Arenas
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Address: La Laja Lote 1, A1801, Km 1009
Ruta 5 Sur, Puerto Varas
E-mail: carlos.arenas@steinsvik.cl
post@steinsvik.no
Website: www.steinsvik.no/en

Sølvtrans Chile S.A

Transporting salmon and trout.

General Manager Victor Vargas Vega.
Telephone: + 56 65 2310198 / + 56 9 92199239
E-mail: viktor@solvtrans.no
horacio@solvtrans.no
Address: Av. Juan Soler Manfredini #41
Puerto Montt, Chile
Website: <http://www.solvtrans.no/>

Terquim S.A. (Odfjell Terminals)

Storage and handling of chemical products.

CEO: René Díaz Contreras
Telephone: +56 35 2211050 / +56 2 2229 4700
E-mail: rene.diaz@odfjellterminals.cl
Address: Molo Sur s/n, Recinto Portuario, Castilla 148,
San Antonio
Website: www.odfjellterminals.cl

Triplex Chile Ltda.

Lifting and handling of ships, boats and fish farms.

CEO: Oscar Fernández
Telephone: +56 41 242 35 05
Cell phone: +56 9 8856141
E-mail:
Address: Av. Américo Vespucio 464, Las Arucas
Talcahuano
/Website: www.triplexchile.cl

Vard Aqua Chile S.A.

(Previously Storvik S.A.)

Feeding system, rafts and other equipment for the farming industry.

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+56 652 290 300
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Address: Av. Diego Portales 2000, Of. 33
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Website: www.vardaquaculture.com

VESO Chile SPA

Aquatic research facilities that contract in vivo trials with fish for the pharmaceutical, feed and breeding industry, research institutes and government agencies. Sales and commercialization of Notorious Antifouling Products.

Managing Director: Valentina Tapia
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Address: Oficina Puerto Varas:
Imperial 0655 oficina 3^a, Puerto Varas, Chile

Centro de Investigación Colaco:
Camino a Pargua KM 57, Colaco KM 5
Puerto Montt, Chile

Western Bulk Chile Ltda.

Shipping

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Rosario Norte #615, Piso 19, Of.1903,
Edificio Mistral, Las Condes
Website: <http://www.westernbulk.no/>

Wilhelmsen

Shipping, provider of services and technical products.

Representante in Chile
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Address: Decima Avenida 2780, Plasilla Oriente
Valparaiso, Chile
Website: <http://www.wilhelmsen.com>

Yara Chile Fertilizantes LTDA

Crop Nutrition

Country Manager Yara Chile
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Agencies/distributors representing Norwegian companies in Chile:**Agunsa**

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Las Condes, Santiago de Chile
Website: <http://www.agunsa.com/>

AZ Ingenieria y Maquinas Ltda.

(Agent for Stord Process – Bergen)

Equipment for fish farming.

CEO: Camilo Avendaño Ureta
Telephone: +56 2 277 4450
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Providencia, Santiago
E-mail: camiloav@azing.cl
azing@azing.cl
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Website Stord Process: <http://www.stord-as.com/>

BioBag

Sustainable waste management/Recycling

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B&M Agencia Marítima S.A.

(Agent for Western Bulk, Oslo; RS Platou A/S, Oslo; Odfjell Tankers; Bergen; Star Shipping, Bergen; Saga Forest Carriers, Tønsberg)
Marine Company

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Las Condes, Santiago
E-mail: b.m.scl@bm-maritima.cl
Nettside/Website: <http://www.bmchile.com>
Nettside/Website: Western Bulk Oslo: <http://www.westernbulk.no/>
Nettside/Website: Platou Oslo A/S:
<http://www.platou.com/Oslo/AboutUs/Introduction>
Nettside/Website: Odfjell Tankers:
<http://www.odfjell.no/internet/frames.asp?company>
Nettside/Website: Star Shipping:
<http://www.starshipping.com/contactus.php>
Nettside/Website: Saga Forest Carriers: <http://www.sagafc.com/company/>

Codelpa Chile S.A. / Industrias Ceresita S.A.

Jotun A/S Licensee for production and distribution of marine, protective and powder coatings and paints in Chile and Peru.

General Manager: Alejandro Gevert
Sales Manager: Pedro Vacarezza
Telephone: +56 2 25849200
Address: Lo Echevers 801, Quilicura, Santiago
E-mail: agevertd@codelpa.cl
pvacarezza@codelpa.cl
Website: www.codelpa.cl ; www.ceresita.com

E.E.Haugan y Cia. Ltda.

(Agent for Scanrope Marine AS, Tønsberg)

Ship supply.

Contact: Kåre Haugan
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Mail: ekhaugan@hotmail.com
kare@sms-haugan.nu
Address: 1 Poniente 123 – Suite 413,
CL-2520281 Viña del Mar

Electronic Marine Ltda.

(Agent for Jotron, Larvik)

Communication equipment.

CEO: Julio Ozea
Telephone: +56 32 222 0050
Address: Uruguay 556, Of. 404
Valparaíso, Chile
E-mail: em-ozea@entelchile.net
Website: <http://www.electronicmarine.cl>
Website Jotron: <http://www.jotron.no>

Eximtec Ltda

(Agent for Teknotherm, Halden)

Supplier of HVAC- and refrigeration systems for marine and offshore installations.

CEO: Norberto E. Sainz
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Talcahuano:
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Froizan Latos Sepuzueda

(Agent for Tomra Systems ASA, Oslo)
Technological solutions.

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Address:	Av. del Parque 806, La Florida, Santiago
Website:	www.socse.com
Website: Tomra Systems ASA:	www.tomra.no

Inpromas Ltda.

(Agent for Askim Mek Verksted, Ski)
Hydraulic equipment.

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Website::	www.inpromas.cl
E-mail:	info@inpromas.cl
Website Askim Verksted:	www.amv.no

Selmar Ltda.

(Agent for Olex AS – Trondhjem)
Importer, navigation equipment.

CEO:	Luis Ramos Quero
Telephone:	+56 41 292 0800
Address:	Av. San Andrés 102, Lomas San Andres, Concepción, Chile
E-mail:	info@selmar.cl
Website:	http://www.selmarchile.com
Website Olex:	http://www.olex.no