

NORWEGIAN COMPANIES IN CHILE

(Updated July 2021)

Do you want your company to be on the list? Please send your contact information to:
emb.santiago@mfa.no

AKVA group (Wavemaster, PolarCirkel, Akvasmart, Maritech)

Merger of four companies, delivering equipment to the aquaculture industry.

Chief Executive Officer: Trond Williksen

CEO: Hallvard Muri
Regional president
– Americas and Australasia: Andrew Campbell
Telephone: +56 65 2 250 250
Cell phone: +56 9 747 84 009
Email: acampbell@akvagroup.com
Address: Ruta 5 Sur Km. 1030, Camino a Pargua
Puerto Montt
Website: www.akvagroup.com/

Amar Chile SPA

Provides services to the aquaculture industry

Country manager: Rodrigo Grez
Telephone: +56 9 921 98 688
Email: rodrigo.grez@marbase.no
Address: Santa Rosa 575, 24 Puerto Varas

Alvestad Marin

Supplier of products and system solutions to the farming industry.

CEO: Angel Cortés
Telephone: +47 24 20 00 30
Mobile: +56 9 74 99 74 71
Email: angel@alvestad.com
Address: Quillota 175, oficina 612
Edificio de la Construcción, Puerto Montt
Website: www.alvestad.com

AquaGen Chile S.A.

A breeding company which develops, produces and delivers genetic material to the sea-farming industry.

CEO: Patrick Dempster
Telephone: +56 65 2237 383
Cell phone: +56 9 94 53 33 89
E-mail: patrick.dempster@aquagenchile.cl
Address: San Francisco 328, pisos 2 y 3, Puerto Varas
Website: www.aquagen.no

Aqualine Chile Ltda.

Supplying equipment to the aquaculture industry.

Representative: Trond Lysklætt
Telephone: +47 901 90 659
Email: trond@aqualine.no; aqualine@aqualine.no
Address: Dyre Halses gate 1A
7042 Trondheim
Norway
Website: www.aqualine.no/es

Aquiles Chile SpA

CEO: Jay Katzen
General Manager: Nicolas Avellaneda
Business Manager: Marianela Ibarguchi
Telephone: +56 22 585 9600
Mobile: +54 911 696 37430
Address: Av. Apoquindo 5950, Piso 5, Las Condes
Email: Marianela.ibarguchi@achilles.com
Website: <https://www.achilles.com/es/>

CageEye AS

Decision-making tool to increase feeding control and optimize fish production. Complete overview of the underwater situation in the cage.

CEO: Bendik Sovegjartho
Business Manager: Ida Harstad
Chile Representative: Sunil Kadri
Mobile Chile: +56 944 508 409
Address: Imperial 678, ed. Península Park Dpto. 53, Puerto Varas, Región Los Lagos
E-mail: sunil.kadri@bluegrove.no
English Website: www.bluegrove.com
Spanish Website: <https://www.cageeye.cl/>

Cermaq Chile S.A.

Fish farming.

CEO: Steven Rafferty
Telefon/Telephone: +56 65 2563 200/+56 65 2563 211
E-post: contacto.chile@cermaq.com
Address: Diego Portales 2000, Piso 10, Puerto Montt
Website: www.cermaq.com

Cflow Chile S.A.

Supplier of equipment to the aquaculture industry.

CEO: Mauro Aguayo
Telephone: +56 65 2435 436
E-mail: maguayo@cflow.cl
office@cflow.no
Address: Av. Juan Soler Manfredinio 41, depto 901, of. 2
Puerto Montt
Website: <http://www.cflowchile.cl>

Cryogenetics

Cryopreservation of fish milt.

Gerente de Operaciones: Claudio Vargas
Claudio.vargas@cryogenetics.com
Assistant: Mariela Tiznado Carrasco
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Mobile phone : +56 9 6919 6078
E-mail : Mariela.tiznado@cryogenetics.com.
Address: San Bernaridino1057 Módulo 10, Puerto Montt
Website: <http://www.cryogenetics.com/>

Det Norske Veritas

Classification of ships, certification of renewable energy projects, audits of traditional power plants and consultancy services for the energy and transmission sectors.

Country Manager: Unai Otazua
Telephone: +56 2 2638 5280
E-mail: unai.otazua@dnvgl.com
Address: Alfredo Barros Errázuriz 1954, Of. 1010
Providencia, 7810017 Santiago
Website: www.dnvgl.com

DNB ASA

Bank

CEO: Thomas Nordahl
Chile Representative: Maria Jesus Arenas, Head of Business Support
Telephone: +56 2 923 01 00
Address: Magdalena 140, piso 19, Of. 1902 Las Condes,
Santiago
E-mail: dnb.santiago@dnb.no
Website: www.dnb.no

DNV Business Assurance

CEO: Remi Eriksen (Noruega)
General Manager: Adriano Duarte (Brasil)
Business Manager: Germán Zevallos (Business Assurance Unit Chile)

Chile Representative

Mobile: +54 9 115120 7879
E-mail: german.zevallos@dnv.com
Website: www.dnv.com

Europharma

Distributor of veterinary products.

CEO: Claudio Retamal
Telephone: +56 65 27 72 930
Mobile phone: +56 9 9309 3593
E-mail: claudio.retamal@europharma.cl
Address: Palermo 2312, Puerto Montt
Website: www.europharma.cl

Ewos/Cargill

Supplier of feed and nutrition for the aquaculture industry.

CEO: Hugo Contreras
Telephone: +56 65 2321100
E-Mail: Hugo_Contreras_Mayagoitia@cargill.com
Head of Corporate Communication & Marketing
Telephone: Paula Carvajal
+56 65 232 1110 / +56 9 82303201
E-mail: Paula_Carvajal@cargill.com
Address: Freire 130, piso 6, Puerto Montt
Website: <https://www.cargill.com/>

FoodCorp Chile S.A. (Austevoll Seafood ASA subsidiary)

Pelagic fishing and producer of frozen, canned and fishmeal/fishoil marine products.

CEO: Andrés Daroch
Telephone: +56 41 2 92 2400
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Fax: +56 41 29 22 401
E-mail: adaroch@fcc.cl
COO: Erling Møgster
E-mail: emogster@fcc.cl
Address: Av. Pedro Aguirre Cerda 995, Coronel 4200570
Website: www.fcc.cl

Frionordica Refrigeración Ltda. (Daughter company of Frionordica AS – Norway and agent for Aquaterm – Molde and MTK AS - Finnsnes)

RSW systems, heat pumps and ice machine systems for aquaculture and fishing industry.

General manager: Mario Javier Correa Zurita
Telephone: +56 9 8289 0920
E-mail: mcz@ptg.no
Address: Calle J 851, Depto.32 A,
Talcahuano
Website: www.ptg.no

G2 OCEAN Chile SpA
Shipping

Chartering director: Raúl Spoerer
Telephone: +56 22 352 60 00
E-mail: santiago@g2ocean.com
Address: Candelaria Goyenechea 3900, Of. 203,
Vitacura, Santiago
Website: www.g2ocean.com

Intrafish

Web portal for the fishing and aquaculture industry.

Representative: Marianne Gaedicke
Telephone: +569 99 19 5280
E-mail: marianne.gaedicke@intrafish.com
Address: Las Araucarias 27, Casilla 1086, Puerto Varas
Website: www.intrafish.com

Kongsberg Defense & Aerospace

Technology Corporation. Defense and aerospace systems.

Contact: Rolando Reuse
Telephone: +47 32 28 82 00
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E-mail: kda.office@kongsberg.com
Rolando.reuse@kongsberg.com
Address: Kirkegårdsveien 45
P.O.Box 1003
NO- 3601 Kongsberg
Website: www.kongsberg.com

LNS Chile (Leonhard Nilsen & Sønner)
Entrepreneurship, tunnel technology.

CEO: Christoph Schuck
Telephone: +569 999 90777
Address: Casilla 65 Correo Paine, Santiago de Chile
9540305 (zip code)
E-mail: chris.schuck@lns.cl
Website: www.lns.no

Lofitech AS

Chairman of the board: Arne Tveit
CEO: Geir Viggo Jensen
Chile Representative:
Sunset Agro SpA - Alfredo Gallegos González
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alfredo@sunsetagro.com
Website Norway: <https://lofitech.no/>
Website Chile: www.lofitech.cl

MMC Tendos – Inabi S.A.

Engineering Enterprise. Refrigerating equipment.

CEO: German Undurraga
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Adresse/Address: Salas 775, Concepción
E-mail: gerencia@inabi.cl
Website: www.mmetendos.no
www.inabi.cl

MOWI Chile (ex-Marine Harvest)

Fish farming

CEO: Fernando Villarroel
Business Manager: Gianfranco Nattero
Chile Representative
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Mobile: +56 998214307
E-mail: contacto@mowi.com
prensa@mowi.com;
constanza.aguirrebena@mowi.com
Website: www.mowi.com/cl

Naviera Orca Chile S.A.

Transport of live fish.

Representative: Ezequias Alliende W.
Telephone: +56 9 9218 0466
+56 65 256 36 00
Address: Condominio Camino de Agua Dpto. C-32
Camino a Chiquihue km 8,5
Casilla 407, Puerto Montt
E-mail: ealliende@navieraorca.cl
Website: www.navieraorca.cl

NIVA (Norwegian Institute for Water Research)

Research.

CEO: Xavier Gutiérrez
Mobile: +56 9 9150 7708
Address: San Pedro 465, Of. 306, Puerto Varas
E-mail: xavier.gutierrez@nivachile.cl
Website: www.nivachile.cl

Norchi Aqua Ltda

(Sternor AquaTech Chile S.A. Agent for Alvestad Marin AS – Brattvåg, Sternor Aqua Group Company and Sternor Fish Group Company – Ski, and Stranda Prolog AS – Kristiansund N)
Technical equipment for the aquaculture industry.

CEO: Tore Johnsen
Telephone: +56 9 82 88 36 20 / +56 65 2576 401 - 2576 402
E-mail: info@norchi.cl
tjohnsen@norchi.cl
Address: Camino Nva. Braunau mt. 300, Puerto Varas
Website: www.norchi.cl
Website: Sternor: www.sterner.no
Website: Alvestad Marin: www.alvestad.no
Website: Stranda Prolog: www.stranda.net

Nova Austral

Fish farming.

CEO: Nicos Nicolaidis
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E-mail: nicos.nicolaides@novaaustral.cl
Address: Freire 130, oficina 501, Puerto Montt.
Website: www.nova-austral.cl

NYK Sudamerica (Chile) S.A (Saga Forest Carriers Intl.)

Cargo, shipping.

CEO: Sato Sukussi
Telephone: +56 2 750 4500 / +56 2 2750 4500
Address: Edificio de las Artes,
Av. Cerro el Plomo 5680, Piso 5, oficina 504
Las Condes, Santiago
Website: www.nyk.cl

Odfjell Tankers AS

Maritime services, shipping.

Representative: Lorenzo Salas
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Address: Rosario Norte 100, of. 304, Las Condes
E-mail: lorenzo.salas@odfjell.com
Website: www.odfjell.com

Odfjell Vineyards

Wine production.

CEO: Gonzalo Gómez Estol
General Manager: Gonzalo Gómez Estol
Business Manager: Claudia Yaksic Ahumada
Telephone: +56 228 762 800
E-mail: cyaksic@odfjellvineyards.cl
Address: Camino Viejo a Valparaíso 7000
Website: www.odfjellvineyards.cl

Patogen

Expertise and gene technology analyses to promote biological safety and increased profitability in the aquaculture industry.

Business Development Manager: Ragnhild Bleken Rud
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E-mail: ragnhild@patogen.no
Website: www.patogen.com

Pesquera Lota Protein Ltda. (Koppernæs & Sønner)

Fishmeal factory.

CEO: Simon Gundelach
Director técnico: Petter Hansen
Telephone: +56 41 244 6200
E-mail: sgundelach@lotaprotein.cl
lotaprotein@lotaprotein.cl
Address: Av. Matta esq. Villagrán S/N
Sector Playa, Lota
Website: <http://www.lotaprotein.cl/>

Pharmaq AS Chile Ltda.

(Part of Zoetis)

Vaccines and innovation for aquaculture.

Managing Director

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Resident:

Morten Nordstad

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Address:

Aníbal Pinto 200, oficina 61, Puerto Mont

E-mail:

customer.service@pharmaq.no

Website:

www.pharmaq.cl

Rincón Noruego

Salmón

CEO:

Jan Magne Svoren

Telephone:

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jan.svoren@rinconnoruego.com

info@rinconnoruego.com

Address:

Baquedano 199, local 1, Puerto Montt

Website:

www.rinconnoruego.com

Robinson Marine Electronics (Kongsberg Maritime)

Sales of hydro acoustic devices.

Santiago:

CEO:

William Robinson Watson (Bill Robinson)

Telephone:

+56 22 207 3059

Mobile:

+56 9 9 5992412

E-mail:

bill.robinson@robinsonme.cl

Address:

Avda. Vitacura 3568 of. 611, Vitacura, Santiago

Website:

www.robinsonme.cl

Business Manager:

Alejandro Homes Obando

Chile Representative

Kongsberg Maritime AS

Concepción:

Technical manager:

Juan Román

Telephone:

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E-mail:

juan.roman@robinsonme.cl

Address:

Camino Los Carros 1955, Bodega 9, Galpon 2

Website: Kongsberg Marine: <http://www.km.kongsberg.com/>
Website: Navico: <http://www.navico.no>
Website: Nera: <http://www.nera.no>
Website: Simrad: <http://www.simrad.no>

Salmonexpert

Subsidiary of Norsk Fiskeoppdrett, a media company from Bergen specializing in fish farming news.

CEO: Gustav-Erik Blaalid
General Manager: Erich Guerrero
Business Manager: Juan Lobos
Chile Representative: tbd
Telephone: +56 65 2 592676
Mobile: + 56 9 7685 9818
Address: Antonio Varas 55, Of.402 – Puerto Montt, Chile
E-mail: contacto@salmonexpert.cl
Website: www.salmonexpert.cl

Skretting Chile

Production and delivery of feed for the aquaculture industry.

General Manager: Ronald Barlow
Telephone: +56 65 2299 530
E-mail: roland.barlow@skretting.com
Address: Camino a Pargua 1001, Puerto Montt, Chile
Website: <http://www.skretting.cl>

Skretting Global

Communication Manager: Sophie Noonan
Telephone: +47 907 27 560
E-mail: sophie.noonan@skretting.com
Address: Sjøhagen 3, 4016 Stavanger
P.O. Box 319, 4002 Stavanger
Website: <http://www.skretting.com>

Solvtrans Chile S.A

Transporting salmon and trout.

General Manager: Victor Vargas Vega.
Telephone: + 56 65 2310198 / + 56 9 92199239
E-mail: viktor@solvtrans.no
horacio@solvtrans.no
Address: Av. Juan Soler Manfredini #41
Puerto Montt, Chile
Website: <http://www.solvtrans.no>

Statkraft Chile

Investments in hydroelectric projects.

CEO: Laine Powell
Telephone: +562 2592 9200
E-mail: contacto@statkraft.com.cl
Address: Av. Vitacura 2969, piso 7, Edificio Millenium
Las Condes, Santiago
Website: www.statkraft.com

Steinsvik (OCEA Chile)

All of Steinviks firms changed their names to “Steinvik” in 2014 (OCEA, Orbit Chile SA and Haug Aqua Chile Ltda).

Production of fish farms and technology for the aquaculture industry.

CEO: Carlos Arenas
Telephone: +56 9 9699 6666
Address: La Laja Lote 1, A1801, Km 1009
Ruta 5 Sur, Puerto Varas
E-mail: carlos.arenas@steinsvik.cl
post@steinsvik.no
Website: www.steinsvik.no/en

Terquim S.A. (Odfjell Terminals)

Storage and handling of chemical products.

General Manager: Juan Alberto Ruiz
Telephone: +56 35 2211050
Fax: +56 35 22 11 161
E-mail: juan.ruiz@odfjellterminals.cl
Address: Molo Sur s/n, Recinto Portuario, Castilla 148,
San Antonio
Website: www.odfjellterminals.cl

Triplex Chile Ltda.

Lifting and handling of ships, boats and fish farms.

CEO: Oscar Fernández
Telephone: +56 41 242 35 05
Cell phone: +56 9 8856141
E-mail:
Address: Av. Américo Vespucio 464, Las Arucas
Talcahuano
Website: www.triplex.cl

Vard Aqua Chile S.A.

(Previously Storvik S.A.)

Feeding system, rafts and other equipment for the farming industry.

CEO: David Ulloa Walker
General Manager: David Ulloa Walker
Business Manager: Jorge Flores Negrón
Chile Representative: David Ulloa Walker
Telephone: +56 65 2290300
Mobile: +56 9 98732037
Address: Ruta 5 Sur, Km 1025 Bodesur Modulo 15 A.
Puerto Montt.
E-mail: david.ulloa@vard.com
Website: www.vardaquaculture.com

VESO Chile SPA

Aquatic research facilities that contract in vivo trials with fish for the pharmaceutical, feed and breeding industry, research institutes and government agencies. Sales and commercialization of Notorious Antifouling Products.

Managing Director: Valentina Tapia
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E-mail: valentina.tapia@veso.no
Address: Oficina Puerto Varas:
Imperial 0655 oficina 3ª, Puerto Varas, Chile

Centro de Investigación Colaco:
Camino a Pargua KM 57, Colaco KM 5
Puerto Montt, Chile

Western Bulk Chile Ltda.

Shipping

CEO: Firas Basem Douleh
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Address: Chartering.santiago@westernbulk.com
Rosario Norte #615, Piso 19, Of.1903,
Edificio Mistral, Las Condes
Website: <http://www.westernbulk.no/>

Wilhelmsen

Shipping, provider of services and technical products.

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based in Brazil +55 11 94149-0105)
Representante in Chile: Clarisa Cerón
Mobile: +56 9 68391109
E-mail: clarisa.ceron@wilhelmsen.com
bruno.santos@wilhelmsen.com

Address: Camino La Pólvara, Parcela 106 ,Altos del Puerto
- Valparaiso

Website : <http://www.wilhelmsen.com>

Yara Chile Fertilizantes LTDA
Crop Nutrition

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Las Condes, Santiago de Chile
Website: <http://www.agunsa.com/>

AZ Ingenieria y Maquinas Ltda.
(Agent for Stord Process – Bergen)
Equipment for fish farming.

CEO: Camilo Avendaño Ureta
Telephone: +56 2 277 4450
Address: Av. Tobalaba 4033-B
Providencia, Santiago
camiloav@azing.cl
E-mail: azing@azing.cl
Website: <http://www.azing.cl>
Website Stord Process: <http://www.stord-as.com/>

BioBag
Sustainable waste management/Recycling

CEO Augusto Cubillos
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Address: Las Araucarias 1733, apt. 207
E-mail: acubillos@owm.cl
Website: www.owm.cl

B&M Agencia Marítima S.A.

(Agent for Western Bulk, Oslo; RS Platou A/S, Oslo; Odfjell Tankers; Bergen; Star Shipping, Bergen; Saga Forest Carriers, Tønsberg)
Marine Company

CEO: Ansgar Müschen
Mobile: +56 2 23 47 21 11
Telephone: +56 22 347 2100
Address: Rosario Norte 100, Piso 3, Oficina 301
Las Condes, Santiago
E-mail: b.m.scl@bm-maritima.cl
Website: <http://www.bmchile.com>
Western Bulk Oslo: <http://www.westernbulk.no/>
Website: Platou Oslo A/S: <http://www.platou.com/Oslo/AboutUs/Introduction>
Website: Odfjell Tankers: <http://www.odfjell.no/internet/frames.asp?company>
website: Star Shipping: <http://www.starshipping.com/contactus.php>
Website: Saga Forest Carriers: <http://www.sagafc.com/company/>

Codelpa Chile S.A.

Jotun A/S Licensee for production and distribution of marine, protective and powder coatings and paints in Chile and Peru.

General Manager: Alejandro Gevert
Sales Manager: Pedro Vacarezza
Telephone: +56 2 25849200
Mobile: +569 75683202
Address: Lo Echevers 801, Quilicura, Santiago
E-mail: agevertd@codelpa.cl
pvacarezza@codelpa.cl
Website: www.codelpa.cl ; www.jotun.com

E.E.Haugan y Cia. Ltda.

(Agent for Scanrope Marine AS, Tønsberg)
Ship supply.

Contact: Kåre Haugan
Telefon/Telephone: +56 32 2884605
Mail: ekhaugan@hotmail.com
kare@sms-haugan.nu
Address: 1 Poniente 123 – Suite 413,
CL-2520281 Viña del Mar

Electronic Marine Ltda.
(Agent for Jotron, Larvik)
Communication equipment.

CEO: Julio Ozea
Telephone: +56 32 222 0050
Address: Uruguay 556, Of. 404
Valparaíso, Chile
E-mail: em-ozea@entelchile.net
Website: <http://www.electronicmarine.cl>
Website Jotron: <http://www.jotron.no>

Eximtec Ltda
(Agent for Teknotherm, Halden)
Supplier of HVAC- and refrigeration systems for marine and offshore installations.

CEO: Norberto E. Sainz
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Address: Avenida Apoquindo 4501, oficina 404
Las Condes, Santiago
E-mail: norberto.sainz@eximtec.cl
eximtec@exitec.cl
Website: <http://www.eximtec.cl>
Website Teknotherm: <http://www.teknotherm.com>
Talcahuano:
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Talcahuano, Chile
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Froizan Latos Sepuzueda
(Agent for Tomra Systems ASA, Oslo)
Technological solutions.

CEO: Laura Santinoni
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General Manager Alessandra Ferrari Valencia
Business Manager Rodrigo Cuello Dubo
Chile Representative Socse Chile Ltda.
Address: Santa Julia 144, La Florida,
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Website: www.socse.com

Inpromas Ltda.

(Agent for Askim Mek Verksted, Ski)
Hydraulic equipment.

Telephone: +56 2 2979 5200
Address: Los Raulíes n°700, Parque Ind. Aeropuerto
Quilicura, Santiago
Website: www.inpromas.cl
E-mail: info@inpromas.cl
Website Askim Verksted: www.amv.no

Selmar Ltda.

(Agent for Olex AS – Trondhjem)
Importer, navigation equipment.

CEO: Luis Ramos Quero
Telephone: +56 41 292 0800
Address: Av. San Andrés 102, Lomas San Andres,
Concepción, Chile
E-mail: info@selmar.cl
Website: <http://www.selmarchile.com>
Website Olex: <http://www.olex.no>