

NORWEGIAN COMPANIES IN CHILE

(Updated December 2023)

Do you want your company to be on the list? Please send your contact information to:
emb.santiago@mfa.no

AKVA group (Wavemaster, PolarCirkel, Akvasmart, Maritech)

Merger of four companies, delivering equipment to the aquaculture industry.

Chief Executive Officer: Trond Williksen

Chief Executive: Officer Knut Nesse
Cell phone: +47 913 76 220
Email: knesse@akvagroup.com

COO Sea Based International: Stig Førre
Cell phone: +47 928 84 280
Email: sforre@akvagroup.com

General Manager Chile SEA BASED: Christian Schäfer
Cell phone: +56 968 344 794
Email: cschafer@akvagroup.com

Address: Ruta 5 Sur Km. 1030, Camino a Pargua
Puerto Montt

Websites: www.akvagroup.com/
<https://www.akvagroup.com/contact/corporate-management/>
<https://www.akvagroup.com/contact/contact-sales/sales-americas/>

Alvestad Marin

Supplier of products and system solutions to the farming industry.

CEO: Angel Cortés
Tel: +56 9 7499 7471
Mobile: +56 9 74 99 74 71
Email: angel@alvestad.com; post@alvestad.com
Address: O'Higgins 608, Casa Kortmann
Puerto Varas
Website: www.alvestad.com

AquaGen Chile S.A.

A breeding company which develops, produces and delivers genetic material to the sea-farming industry.

CEO: Patrick Dempster
Telephone: +56 65 2237 383
Cell phone: +56 9 94 53 33 89
E-mail: patrick.dempster@aquagenchile.cl
Address: San Francisco 328, pisos 2 y 3, Puerto Varas
Website: www.aquagen.no

Scale AQ

Supplying equipment to the aquaculture industry.

CEO: Carlos Arenas
Telephone: +56 996996666/+56 65 277 3860
Email: carlos.arenas@scaleaq.com
Address: Ruta 5 Sur, Km 1009
Sector La Laja, Lote 1-A Puerto
Varas, Los Lagos, Chile
Website: <https://scaleaq.cl/>

Aquiles Chile SpA

CEO: Jay Katzen
General Manager: Nicolas Avellaneda
Business Manager: Marianela Ibarguchi
Telephone: +56 22 585 9600
Mobile: +54 911 696 37430
Address: Av. Apoquindo 5950, Piso 5, Las Condes
Email: Marianela.ibarguchi@achilles.com
Website: <https://www.achilles.com/es/>

Bluegrove AS

CEO: Jørgen Waaler
General Manager: Jørgen Waaler
Business Manager: Kasper Loberg Tangen
Chile Representative: José Luis Charpentier
Mobile: +56 9 92409735
E-mail: joseluis.charpentier@bluegrove.com
Website: www.bluegrove.com

CageEye AS

Decision-making tool to increase feeding control and optimize fish production. Complete overview of the underwater situation in the cage.

CEO: Bendik Sovegjartho
Business Manager: Ida Harstad
Address: Imperial 678, ed. Península Park Dpto. 53, Puerto
Varas, Región Los Lagos
E-mail: info@bluegrove.com
English Website: www.bluegrove.com
Spanish Website: <https://bluegrove.com/es/>

Cermaq Chile S.A.

Fish farming.

CEO: Pedro Courard
Telefon/Telephone: +56 65 2563 200/+56 65 2563 211
E-post: contacto.chile@cermaq.com
Address: Diego Portales 2000, Piso 10, Puerto Montt
Website: www.cermaq.com

Cflow Chile S.A.

Supplier of equipment to the aquaculture industry.

CEO: Mauro Aguayo
Telephone: +56 65 2435 436
E-mail: maguayo@cflow.cl
office@cflow.no
Address: Av. Juan Soler Manfredinio 41, depto 901, of. 2
Puerto Montt
Website: <http://www.cflowchile.cl>

Cryogenetics

Cryopreservation of fish milt.

Managing Director: Mariela Tiznado
Telephone: + 56 65 2266165
Mobile phone: +56 9 6919 6078
E-mail : mariela.tiznado@cryogenetics.com
Address: Bernardino 1057 Módulo 10, Puerto Montt
Website: <http://www.cryogenetics.com/>

DNV Chile SpA

Classification of ships, certification of renewable energy projects, audits of traditional power plants and consultancy services for the energy and transmission sectors.

Country Chair: Mario Acevedo Bilbao
Telephone: +56 2 3304 6300
E-mail: mario.acevedo@dnv.com
Address: Magdalena 181, Piso 12, Las Condes, Santiago, Chile
Website: www.dnv.com

DNB ASA

Bank

CEO: Thomas Nordahl
Chile Representative: Maria Jesus Arenas, Head of Business Support
Telephone: +56 2 923 01 00
Address: Magdalena 140, piso 19, Of. 1902 Las Condes,
Santiago
E-mail: dnb.santiago@dnb.no
Website: www.dnb.no

DNV Business Assurance

CEO: Remi Eriksen (Noruega)
General Manager: Mario Acevedo Bilbao
Business Manager/Chile representative: Mario Acevedo Bilbao
Address: Coronel Pereira 72, Oficina 504, Las Condes,
Región Metropolitana
Mobile: +56233046300
E-mail: anabella.caserta@dnv.com/
Mario.Acevedo@dnv.com
English Website: www.dnv.com
Spanish: Website: <https://www.dnv.cl/>

Ewos/Cargill

Supplier of feed and nutrition for the aquaculture industry.

CEO: Hugo Contreras
Telephone: +56 65 2321100
E-Mail: Hugo_Contreras_Mayagoitia@cargill.com
Head of Corporate Communication & Marketing
Telephone: Paula Carvajal
+56 65 232 1110 / +56 9 82303201
E-mail: Paula_Carvajal@cargill.com
Address: Freire 130, piso 6, Puerto Montt
Website: <https://www.cargill.com/>

FoodCorp Chile S.A. (Austevoll Seafood ASA subsidiary)

Pelagic fishing and producer of frozen, canned and fishmeal/fishoil marine products.

CEO: Andrés Daroch
Telephone: +56 41 2 92 2400
+56 41 2 92 2411 (assistant)
Fax: +56 41 29 22 401
E-mail: adaroch@fcc.cl
COO: Erling Møgster
E-mail: emogster@fcc.cl
Address: Av. Pedro Aguirre Cerda 995, Coronel 4200570
Website: www.fcc.cl

Frionordica Refrigeración Ltda. (Daughter company of Frionordica AS – Norway and agent for Aquaterm – Molde and MTK AS - Finnsnes)

RSW systems, heat pumps and ice machine systems for aquaculture and fishing industry.

General manager: Mario Javier Correa Zurita
Telephone: +56 9 8289 0920
E-mail: mcz@ptg.no
Address: Calle J 851, Depto.32 A,
Talcahuano
Website: www.ptg.no

Fjord Maritim

A technology supplier. Specialists in electrification and digitalization of the aquaculture industry.

CEO: Øyvind Bakke
Chile representative: Jessica Levin
Telephone: +569 8209 1952
E-mail: jl@fjordmaritime.no
Address: Puerto Montt, Chile
Website: <https://fjordmaritime.cl/>

Jesica Levin
jl@fjordmaritime.no
+ 56 9 8209 1952

Inflate AS

CTO / Technical Sales Manager:

Address:

Phone:

Mail:

Web:

Kalle Skogstrand,

Merdeveien 2F, N-3676 NOTODDEN, NORWAY

+4790850092

kalle@inflate.no

www.inflate.no

www.weatherprotect.no

Chile Representative:

Sunset Agro SpA -

Telephone:

Mobile:

Alfredo Gallegos González

+47 99 64 34 04 in Norway

+56 99 74 35 181

Intrafish

Web portal for the fishing and aquaculture industry.

Representative:

Telephone:

E-mail:

Address:

Website:

Marianne Gaedicke

+569 99 19 5280

marianne.gaedicke@intrafish.com

Las Araucarias 27, Casilla 1086, Puerto Varas

www.intrafish.com

Kongsberg Defense & Aerospace

Technology Corporation. Defense and aerospace systems.

Contact:

Telephone:

Mobile:

E-mail:

Address:

Website:

Rolando Reuse

+47 32 28 82 00

+ 56 9 982 75 422

kda.office@kongsberg.com

Rolando.reuse@kongsberg.com

Kirkegårdsveien 45

P.O.Box 1003

NO- 3601 Kongsberg

www.kongsberg.com

KONGSBERG Maritime Chile SPC

Provides Vessel propulsion and control system/services to all types of vessels

Country Manager:

Telephone:

e-mail:

Address:

Website:

Local Manager

Victor Hugo Proy

+52 229 9217708

victor.proy@km.kongsberg.com

211 El Bosque Norte Ave, 4th floor, Unit 402

Las Condes, Santiago, 755 0092

www.kongsberg.com/maritime/

TBD

Lofitech AS

Chairman of the board:

Arne Tveit

CEO:

Geir Viggo Jensen

Chile Representative:

Sunset Agro SpA -

Alfredo Gallegos González

Telephone:

+47 99 64 34 04 in Norway

Mobile:

+56 99 7435181

Address:

Bollevæien 1, 8370 Leknes, NORWAY
Rangelmo 13860, Las Condes, Santiago

E-mail Chile:

geir.viggo.jensen@lofitech.noalfredo@sunsetagro.com

Website Norway:

<https://lofitech.no/>

Website Chile:

www. lofitech.cl**MOWI Chile (ex-Marine Harvest)**

Fish farming

CEO:

Fernando Villarroel

Business Manager:

Gianfranco Nattero

Chile Representative

Jefe de Comunicaciones

Karem Cabrera

Mobile:

+56 931875009

E-mail:

karem.cabrera@mowi.comconsultas@mowi.com

Website:

www.mowi.com/cl**Mainstream**

A technical supplier to the aquaculture industry.

Contact:

Manuel Tagle (General manager)

Ana María Argandoña (Corporate Affairs Manager)

Mobile:

+56 (2) 225923100

E-mail:

manuel.tagle@mainstreamrp.comAnaMaria.Argandona@mainstreamrp.com

Address:

Av. Apoquindo 4800, Edificio Nueva Apoquindo,
Torre II, Piso 15, Oficina 1501-A,
Las Condes Santiago

Website:

<https://mainstreamrp.cl/>**Naviera Orca Chile S.A.**

Transport of live fish.

Representative:

Ezequias Alliende W.

Telephone:

+56 9 9218 0466

+56 65 256 36 00

Address:

Condominio Camino de Agua Dpto. C-32
Camino a Chiquihue km 8,5
Casilla 407, Puerto Montt

E-mail:

ealliende@navieraorca.cl

Website:

www.navieraorca.cl

NIVA (Norwegian Institute for Water Research)

Research.

CEO: Patricio A. Feest
Mobile: +56912345678
Address: San Pedro 465, Of. 306, Puerto Varas
E-mail: patricio.feest@nivachile.cl
Website: www.nivachile.cl

Njord Trade Agency Spa

Tailored business representation in Chile to deliver fast and reliable results to establish commercial relations in this market. Maritime industries, Aquaculture industries, Fishing industries and Green energy

CEO: Trygve Nystøyl
Telephone (CL): +56 9 5896 6247
E-mail: trygve.nystoyl@njordtrade.com
COO: Rodrigo Mendoza
Telephone: +56992762337
E-mail: rodrigo.mendoza@njordtrade.com
Address: La Capitania 80 Oficina 108, Las Condes, Santiago
Website: www.njordtrade.com

Norwegian Tunnelling Network

A cluster of leading companies and institutions in the Norwegian tunnelling sector that have joined forces to offer products, services, equipment, knowledge and experience to the international tunnelling and mining market. NTN is a business network representing key industry stakeholders, public and private clients, science & research institutions, education, engineering & design, consultants, contractors, and suppliers. Promoting "*High Performance Tunnelling achieved by Innovation, Development, Competence and Technology.*"

CEO: Arild Petter Sovik
Tel: +47 950 88 793
Mobile: +47 950 88 793
Email: arild.sovik@norwegiantunnelling.com
Address: 9th Floor, Las Artes Building, Cerro El Plomo 5630, Santiago, Chile
Website: <https://www.norwegiantunnelling.com>

NYK Sudamerica (Chile) S.A (Saga Forest Carriers Intl.)

Cargo, shipping.

CEO: Jiro Aihara
Telephone: +56 2 750 4500 / +56 2 2750 4500
E-mail: alejandra.garrido@nykgroup.com
Address: Av. Cerro El Plomo 5680.Oficina 503. Las Condes, Santiago
Website: www.nyk.cl

Odfjell Tankers AS

Maritime services, shipping.

Representative: Lorenzo Salas
Telephone: +56 9 96326138
Address: Rosario Norte 100, of. 304, Las Condes
E-mail: lorenzo.salas@odfjell.com
Website: www.odfjell.com

Odfjell Vineyards

Wine production.

CEO: Gonzalo Gómez Estol
General Manager: Gonzalo Gómez Estol
Business Manager: Claudia Yaksic Ahumada
Telephone: +56 228 762 800
E-mail: cyaksic@odfjellvineyards.cl
Address: Camino Viejo a Valparaíso 7000
Website: www.odfjellvineyards.cl

Patogen

Expertise and gene technology analyses to promote biological safety and increased profitability in the aquaculture industry.

CEO: Jørn Ulheim
Telephone: +47 95 72 32 93
E-mail: jorn.ulheim@patogen.no
Website: www.patogen.com

Pesquera Lota Protein Ltda. (Koppernæs & Sønner)

Fishmeal factory.

CEO: Simon Gundelach
Director técnico: Petter Hansen
Telephone: +56 41 244 6200
E-mail: sgundelach@lotaprotein.cl
lotaprotein@lotaprotein.cl
Address: Av. Matta esq. Villagrán S/N
Sector Playa, Lota
Website: <http://www.lotaprotein.cl/>

Pharmaq AS Chile Lta.

(Part of Zoetis)

Vaccines and innovation for aquaculture.

Operation Manager: Carlos Oyarzún R
Telephone: +56 9 4044 8653

PHARMAQ AS CHILE LTDA. – Tax ID: 65.386.550-3

Vaccines and innovation for aquaculture.

General Manager: Julio Mendoza Baeza
Telephone: +56 9 3432 5946
E-mail: julio.mendoza@zoetis.com
Address: Bernardino 1981 Piso 2 Oficina 202.
Parque Empresarial San Andres. Puerto Montt.

Operations Manager: Carlos Oyarzún R
Telephone: +56 9 4044 8653

E-mail: carlos.oyarzun@zoetis.com
Address: Bernardino 1981 Piso 2 Oficina 202.
Parque Empresarial San Andres. Puerto Montt.

PHARMAQ ANALYTIQ SPA - Tax ID: 76.419.769-0

Fish Diagnosis Laboratory

Business Unit Director Carlos Lobos Blumenfeldt
Telephone +56 9 7433 3227
e-mail carlos.lobos@zoetis.com
Address: Bernardino 1978, Parque Industrial San Andrés,
Puerto Montt, Chile

Operations Manager Carlos Oyarzún R
Telephone: +56 9 4044 8653
E-mail: carlos.oyarzun@zoetis.com
Address: Bernardino 1978, Parque Industrial San Andrés,
Puerto Montt, Chile.

PHARMAQ FISHTEQ SPA. – Tax ID: 76.261.653-K

Vaccination machines & Biodevices

General Manager Julio Mendoza Baeza
Telephone: +56 9 3432 5946
E-mail: julio.mendoza@zoetis.com
Address: Palermo 2011 – Módulo 6.
Parque Empresarial San Andres. Puerto Montt.

Operations Manager Carlos Oyarzún R
Telephone: +56 9 4044 8653
E-mail: carlos.oyarzun@zoetis.com
Address: Palermo 2011 – Módulo 6
Parque Empresarial San Andres. Puerto Montt.

Company's email: contacto.pharmaq@zoetis.com
Website: www.pharmaq.cl

E-mail: carlos.oyarzun@zoetis.com
Address: Bernardino 1981 Piso 2 Oficina 202.
Parque Empresarial San Andres. Puerto Montt.

E-mail: customer.service@pharmaq.no
Website: www.pharmaq.cl

Robinson Marine Electronics (Kongsberg Maritime)

Sales of hydro acoustic devices.

Santiago:

CEO: William Robinson Watson (Bill Robinson)
Telephone: +56 22 207 3059
Mobile: +56 9 9 5992412
E-mail: bill.robinson@robinsonme.cl
Address: Avda. Vitacura 3568 of. 611, Vitacura, Santiago
Website: www.robinsonme.cl
Business Manager: Alejandro Homes Obando
Chile Representative: **Kongsberg Maritime AS**

Concepción:

Technical manager: Juan Román
Telephone: +56 41577480
E-mail: juan.roman@robinsonme.cl
Address: Camino Los Carros 1955, Bodega 9, Galpon 2

Website: Kongsberg Marine: <http://www.km.kongsberg.com/>
Website: Navico: <http://www.navico.no>
Website: Nera: <http://www.nera.no>
Website: Simrad: <http://www.simrad.no>

Salmonexpert SpA

Part of Oceanspace Media AS, a media holding, also owner of Kyst.no and Norsk Fiskeoppdrett company from Bergen specializing in fish farming news.

CEO: Gian Paul Rikapito Martínez
General Manager: Gian Paul Rikapito Martínez
Business Manager/Chile Representative: Gian Paul Rikapito Martínez
Mobile: +56 9 92000 582
Address: Antonio Varas 55, Of. 402 – Puerto Montt, Chile
E-mail: administracion@salmonexpert.cl
Website: www.salmonexpert.cl

Skretting Chile

Production and delivery of feed for the aquaculture industry.

General Manager: Ronald Barlow
Telephone: +56 65 2299500
E-mail: roland.barlow@skretting.com
Address: Ruta Cinco Sur Servicio, 5480000 Puerto Montt
Website: <http://www.skretting.cl>

Solvtrans Chile S.A

Transporting salmon and trout.

General Manager: Victor Vargas Vega.
Telephone: + 56 65 2310198 / + 56 9 92199239
E-mail: viktor@solvtrans.no
horacio@solvtrans.no
Address: Av. Juan Soler Manfredini #41 Puerto Montt, Chile
Website: <http://www.solvtrans.no>

Statkraft Chile

Investments in hydroelectric projects.

CEO: Laine Powell
Telephone: +562 2592 9200
E-mail: contacto@statkraft.com
Address: Av. Vitacura 2969, piso 7, Edificio Torre Alto
El Golf, CP 7550007, Las Condes, Santiago
Website: www.statkraft.com

Stimchile

Aquaculture products and services

General manager: Eduardo Hofmann
Telephone: +56 65 27 72 930
Mobile phone: +56 9 6676 0504
E-mail: eduardo.hofmann@stimchile.cl
Address: Palermo 2312, Puerto Montt

Terquim S.A. (Odfjell Terminals)

Storage and handling of chemical products.

General Manager: Diego Rodríguez Christensen
Telephone: +56 35 2211050
E-mail: diego.rodriguez@odfjellterminals.cl
Address: Molo Sur s/n, Recinto Portuario, Castilla 148,
San Antonio
Website: www.odfjellterminals.cl

Vard Aqua Chile S.A.

(Previously Storvik S.A.)

Feeding system, rafts and other equipment for the farming industry.

CEO: David Ulloa Walker
General Manager: David Ulloa Walker
Business Manager: Jorge Flores Negrón
Chile Representative: David Ulloa Walker
Telephone: +56 65 2290300
Mobile: +56 9 98732037
Address: Ruta 5 Sur, Km 1025 Bodesur Modulo 15 A.
Puerto Montt.
E-mail: david.ulloa@vard.com
Website: www.vardaquaculture.com

Veso Chile SPA

Aquatic research facilities that contract in vivo trials with fish for the pharmaceutical, feed and breeding industry, research institutes and government agencies. Sales and commercialization of Notorious Antifouling Products.

Managing Director: Gonzalo Venegas
Office Manager: María José González
Cell phone: +56 9 9837 6768
E-mail: mjose.gonzalez@veso.no
Address: Oficina Puerto Varas:
Imperial 0655 oficina 3ª, Puerto Varas, Chile

Centro de Investigación Colaco: Camino a Pargua KM 57, Colaco KM 5 Puerto Montt, Chile

Western Bulk Chile Ltda.

Shipping

CEO: Firas Basem Douleh
Telephone: +56 2 2714 7300/ +56 2 2714 7303
E-mail: chartering.santiago@westernbulk.com
Chartering.santiago@westernbulk.com
Address: Rosario Norte #615, Piso 19, Of.1903,
Edificio Mistral, Las Condes
Website: <http://www.westernbulk.no/>

Wilhelmsen

Ships service

Business Manager: Joel Martinez (Operations Manager based in Panama)
Mobile phone: + 507 6679 5648)
E-mail: Joel.Martinez@wilhelmsen.com

Representante in Chile: Juan Cruz
Mobile phone: +56 9 74966742
E-mail: Juan.cruz@wilhelmsen.com
Address: Camino La Pólvara, Parcela 106, Altos del Puerto, Valparaiso
Website : <http://www.wilhelmsen.com>

Yara Chile Fertilizantes LTDA

Crop Nutrition

Commercial Manager: Rodrigo Pimiento Saavedra
Cell phone: +56971051999
Telephone:
E-mail: rodrigo.pimiento@yara.com
Website: www.yara.com

Codelpa Chile S.A.

Jotun A/S Licensee for production and distribution of marine, protective and powder coatings and paints in Chile and Peru.

General Manager: Alejandro Gevert
Sales Manager: Pedro Vacarezza
Telephone: +56 2 25849200
Mobile: +569 75683202
Address: Lo Echevers 801, Quilicura, Santiago
E-mail: agevertd@codelpa.cl
pvacarezza@codelpa.cl
Website: www.codelpa.cl ; www.jotun.com

Electronic Marine Ltda

(Agent for Jotron, Larvik) Communication equipment.

Telephone: +56 32 222 0050
Address: Uruguay 556, Of. 404
Valparaíso, Chile
E-mail: ventas@electronicmarine.cl
Website: <http://www.electronicmarine.cl>
Website Jotron: <http://www.jotron.no>

Froizan Latos Sepuzueda

(Agent for Tomra Systems ASA, Oslo)
Technological solutions.

CEO: Laura Santinoni
E-mail: lsantinoni@socse.com
General Manager: Alessandra Ferrari Valencia
Business Manager: Rodrigo Cuello Dubo
Chile Representative Socse Chile Ltda.

Address: Santa Julia 144, La Florida,
Santiago, Chile
Website: www.socse.com

Inpromas Ltda.

(Agent for Askim Mek Verksted, Ski) Hydraulic equipment.

Telephone: +562 26023200
Address: Los Raulies n°700, Parque Ind. Aeropuerto
Quilicura, Santiago
E-mail: contacto@inpromas.cl
Website: www.inpromas.cl
Website Askim Verksted: www.amv.no

Selmar Ltda.

(Agent for Olex AS – Trondhjem)

Importer, navigation equipment.

CEO:

Luis Ramos Quero

Telephone:

+56 41 292 0800

Address:

Av. San Andrés 102, Lomas San Andres,
Concepción, Chile

E-mail:

info.selmar@selmar.cl

Website:

<http://www.selmarchile.com>

Website Olex:

<http://www.olex.no>