

NORWEGIAN COMPANIES IN CHILE

(Updated March 2023)

Do you want your company to be on the list? Please send your contact information to:
emb.santiago@mfa.no

AKVA group (Wavemaster, PolarCirkel, Akvasmart, Maritech)

Merger of four companies, delivering equipment to the aquaculture industry.

Chief Executive Officer: Trond Williksen

CEO:	Hallvard Muri
Regional president	
– Americas and Australasia:	Andrew Campbell
Telephone:	+56 65 2 250 250
Cell phone:	+56 9 747 84 009
Email:	<u>acampbell@akvagroup.com</u>
Address:	Ruta 5 Sur Km. 1030, Camino a Parga Puerto Montt
Website:	<u>www.akvagroup.com/</u>

Amar Chile SPA

Provides services to the aquaculture industry

Country manager:	Rodrigo Grez
Telephone:	+56 9 921 98 688
Email:	<u>rodrigo.grez@marbase.no</u>
Address:	Santa Rosa 575, 24 Puerto Varas

Alvestad Marin

Supplier of products and system solutions to the farming industry.

CEO:	Angel Cortés
Tel:	+56 9 7499 7471
Mobile:	+56 9 74 99 74 71
Email:	<u>angel@alvestad.com; post@alvestad.com</u>
Address:	O'Higgins 608, Casa Kortmann Puerto Varas
Website:	<u>www.alvestad.com</u>

AquaGen Chile S.A.

A breeding company which develops, produces and delivers genetic material to the sea-farming industry.

CEO:	Patrick Dempster
Telephone:	+56 65 2237 383
Cell phone:	+56 9 94 53 33 89
E-mail:	<u>patrick.dempster@aquagenchile.cl</u>
Address:	San Francisco 328, pisos 2 y 3, Puerto Varas
Website:	<u>www.aquagen.no</u>

Scale AQ

Supplying equipment to the aquaculture industry.

CEO: Carlos Arenas
Telephone: +56 996996666/+56 65 277 3860
Email: carlos.arenas@scaleaq.com
Address: Ruta 5 Sur, Km 1009
Sector La Laja, Lote 1-A
Puerto Varas, Los Lagos, Chile
Website: <https://scaleaq.no/>

Aquiles Chile SpA

CEO: Jay Katzen
General Manager: Nicolas Avellaneda
Business Manager: Marianela Ibarguchi
Telephone: +56 22 585 9600
Mobile: +54 911 696 37430
Address: Av. Apoquindo 5950, Piso 5, Las Condes
Email: Marianela.ibarguchi@achilles.com
Website: <https://www.achilles.com/es/>

CageEye AS

Decision-making tool to increase feeding control and optimize fish production. Complete overview of the underwater situation in the cage.

CEO: Bendik Sovegjartho
Business Manager: Ida Harstad
Address: Imperial 678, ed. Península Park Dpto. 53, Puerto Varas, Región Los Lagos
E-mail: info@bluegrove.com
English Website: www.bluegrove.com
Spanish Website: <https://bluegrove.com/es/>

Cermaq Chile S.A.

Fish farming.

CEO: Pedro Courard
Telefon/Telephone: +56 65 2563 200/+56 65 2563 211
E-post: contacto.chile@cermaq.com
Address: Diego Portales 2000, Piso 10, Puerto Montt
Website: www.cermaq.com

Cflow Chile S.A.

Supplier of equipment to the aquaculture industry.

CEO: Mauro Aguayo
Telephone: +56 65 2435 436
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office@cflow.no
Address: Av. Juan Soler Manfredinio 41, depto 901, of. 2
Puerto Montt
Website: <http://www.cflowchile.cl>

Cryogenetics

Cryopreservation of fish milt.

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Address: San Bernaridino 1057 Módulo 10, Puerto Montt
Website: <http://www.cryogenetics.com/>

Det Norske Veritas

Classification of ships, certification of renewable energy projects, audits of traditional power plants and consultancy services for the energy and transmission sectors.

Country Manager: Unai Otazua
Telephone: +56 2 2638 5280
E-mail: unai.otazua@dnvgl.com
Address: Alfredo Barros Errázuriz 1954, Of. 1010
Providencia, 7810017 Santiago
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DNB ASA

Bank

CEO: Thomas Nordahl
Chile Representative: Maria Jesus Arenas, Head of Business Support
Telephone: +56 2 923 01 00
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Santiago
E-mail: dnb.santiago@dnb.no
Website: www.dnb.no

DNV Business Assurance

CEO: Remi Eriksen (Noruega)
General Manager: Adriano Duarte (Brasil)

Business Manager/Chile representative: Mario Acevedo
Address: Coronel Pereira 72, Oficina 504, Las
Condes, Región Metropolitana
Mobile: +56233046300
E-mail: mario.acevedo@dnv.com
English Website: www.dnv.com
Spanish: Website: <https://www.dnv.cl/>

Ewos/Cargill

Supplier of feed and nutrition for the aquaculture industry.

CEO: Hugo Contreras
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Head of Corporate Communication & Marketing
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E-mail: Paula_Carvajal@cargill.com
Address: Freire 130, piso 6, Puerto Montt
Website: <https://www.cargill.com/>

FoodCorp Chile S.A. (Austevoll Seafood ASA subsidiary)

Pelagic fishing and producer of frozen, canned and fishmeal/fishoil marine products.

CEO: Andrés Daroch
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Address: Av. Pedro Aguirre Cerda 995, Coronel 4200570
Website: www.fcc.cl

Frionordica Refrigeración Ltda. (Daughter company of Frionordica AS – Norway and agent for Aquaterm – Molde and MTK AS - Finnsnes)

RSW systems, heat pumps and ice machine systems for aquaculture and fishing industry.

General manager: Mario Javier Correa Zurita
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Talcahuano
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Fjord Maritim

A technology supplier. Specialists in electrification and digitalization of the aquaculture industry.

CEO:	Øyvind Bakke
Chile representative:	Jessica Levin
Telephone:	+569 8209 1952
E-mail:	jl@fjordmaritime.no
Address:	Puerto Montt, Chile
Website:	https://fjordmaritime.cl/

Jessica Levin
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+ 56 9 8209 1952

Intrafish

Web portal for the fishing and aquaculture industry.

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Kongsberg Defense & Aerospace

Technology Corporation. Defense and aerospace systems.

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E-mail:	kda.office@kongsberg.com Rolando.reuse@kongsberg.com
Address:	Kirkegårdsveien 45 P.O.Box 1003 NO- 3601 Kongsberg
Website:	www.kongsberg.com

Lofitech AS

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CEO:	Geir Viggo Jensen
Chile Representative:	
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Website Norway: <https://lofitech.no/>
Website Chile: [www. lofitech.cl](http://www.lofitech.cl)

MOWI Chile (ex-Marine Harvest)

Fish farming

CEO: Fernando Villarroel
Business Manager: Gianfranco Nattero

Chile Representative

Jefe de Comunicaciones

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+56 998214307

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prensa@mowi.com;
constanza.aguirrebena@mowi.com
Website: www.mowi.com/cl

Mainstream

A technical supplier to the aquaculture industry.

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Address: Av. Apoquindo 4800, Edificio Nueva Apoquindo,
Torre II, Piso 15, Oficina 1501-A,
Las Condes Santiago
Website: <https://mainstreamrp.cl/>

Naviera Orca Chile S.A.

Transport of live fish.

Representative: Ezequias Alliende W.
Telephone: +56 9 9218 0466
+56 65 256 36 00
Address: Condominio Camino de Agua Dpto. C-32
Camino a Chiquihue km 8,5
Casilla 407, Puerto Montt
E-mail: ealliende@navieraorca.cl
Website: www.navieraorca.cl

NIVA (Norwegian Institute for Water Research)

Research.

CEO: Patricio A. Feest
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Website: www.nivachile.cl

Njord Trade Agency Spa

Tailored business representation in Chile to deliver fast and reliable results to establish commercial relations in this market.

- Maritime industries
- Aquaculture industries
- Fishing industries
- Green energy

CEO: Trygve Nystøyl
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Address: La Capitanía 80 Oficina 108, Las Condes, Santiago
Website: www.njordtrade.com

Norchi Aqua Ltda

(Stern AquaTech Chile S.A. Agent for Alvestad Marin AS – Brattvåg, Sterner Aqua Group Company and Sterner Fish Group Company – Ski, and Stranda Prolog AS – Kristiansund N) Technical equipment for the aquaculture industry.

CEO: Tore Johnsen
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tjohnsen@norchi.cl
Address: Camino Nva. Braunau mt. 300, Puerto Varas
Website: www.norchi.cl
Website: Sterner: www.sterner.no
Website: Alvestad Marin: www.alvestad.no
Website: Stranda Prolog: www.stranda.net

Nova Austral

Fish farming.

CEO: Nicolás Larco
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Address: Freire 130, oficina 501, Puerto Montt.
Website: www.nova-austral.cl

NYK Sudamerica (Chile) S.A (Saga Forest Carriers Intl.)

Cargo, shipping.

CEO: Jiro Aihara
Telephone: +56 2 750 4500 / +56 2 2750 4500
E-mail: alejandra.garrido@nykgroup.com
Address: Av. Cerro El Plomo 5680.Oficina 503. Las Condes, Santiago
Website: www.nyk.cl

Odfjell Tankers AS

Maritime services, shipping.

Representative:	Lorenzo Salas
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E-mail:	lorenzo.salas@odfjell.com
Website:	www.odfjell.com

Odfjell Vineyards

Wine production.

CEO:	Gonzalo Gómez Estol
General Manager:	Gonzalo Gómez Estol
Business Manager:	Claudia Yaksic Ahumada
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E-mail:	cyaksic@odfjellvineyards.cl
Address:	Camino Viejo a Valparaíso 7000
Website:	www.odfjellvineyards.cl

Patogen

Expertise and gene technology analyses to promote biological safety and increased profitability in the aquaculture industry.

CEO:	Jørn Ulheim
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E-mail:	jorn.ulheim@patogen.no
Website:	www.patogen.com

Pesquera Lota Protein Ltda. (Koppernæs & Sønner)

Fishmeal factory.

CEO:	Simon Gundelach
Director técnico:	Petter Hansen
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Address:	Av. Matta esq. Villagrán S/N Sector Playa, Lota
Website:	http://www.lotaprotein.cl/

Pharmaq AS Chile Ltda.

(Part of Zoetis)

Vaccines and innovation for aquaculture.

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Rincón Noruego

Salmón

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Address: Baquedano 199, local 1, Puerto Montt
Website: www.rinconnoruego.com

Robinson Marine Electronics (Kongsberg Maritime)

Sales of hydro acoustic devices.

Santiago:

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E-mail: bill.robinson@robinsonme.cl

Address: Avda. Vitacura 3568 of. 611, Vitacura, Santiago
Website: www.robinsonme.cl

Business Manager: Alejandro Homes Obando
Chile Representative ***Kongsberg Maritime AS***

Concepción:

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Website: Navico: <http://www.navico.no>
Website: Nera: <http://www.nera.no>
Website: Simrad: <http://www.simrad.no>

Salmonexpert

Subsidiary of Norsk Fiskeoppdrett, a media company from Bergen specializing in fish farming news.

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Address:	Antonio Varas 55, Of.402 – Puerto Montt, Chile
E-mail:	contacto@salmonexpert.cl
Website:	www.salmonexpert.cl

Skretting Chile

Production and delivery of feed for the aquaculture industry.

General Manager:	Ronald Barlow
Telephone:	+56 65 2299500
E-mail:	roland.barlow@skretting.com
Address:	Ruta Cinco Sur Servicio, 5480000 Puerto Montt
Website:	http://www.skretting.cl

Solvtrans Chile S.A

Transporting salmon and trout.

General Manager	Victor Vargas Vega.
Telephone:	+ 56 65 2310198 / + 56 9 92199239
E-mail:	viktor@solvtrans.no horacio@solvtrans.no
Address:	Av. Juan Soler Manfredini #41 Puerto Montt, Chile
Website:	http://www.solvtrans.no

Statkraft Chile

Investments in hydroelectric projects.

CEO:	Laine Powell
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Address:	Av. Vitacura 2969, piso 7, Edificio Millenium Las Condes, Santiago
Website:	www.statkraft.com

Stimchile

Aquaculture products and services

General manager:	Eduardo Hofmann
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Address:	Palermo 2312, Puerto Montt
Website:	www.stimchile.cl

Terquim S.A. (Odfjell Terminals)

Storage and handling of chemical products.

General Manager:	Juan Alberto Ruiz
Telephone:	+56 35 2211050
Fax:	+56 35 22 11 161
E-mail:	juan.ruiz@odfjellterminals.cl
Address:	Molo Sur s/n, Recinto Portuario, Castilla 148, San Antonio
Website:	www.odfjellterminals.cl

Triplex Chile Ltda.

Lifting and handling of ships, boats and fish farms.

CEO:	Oscar Fernández
Telephone:	+56 41 242 35 05
E-mail:	info@smtriplexchile.cl
Address:	Av. Américo Vespucio 464, Las Arucas Talcahuano

Vard Aqua Chile S.A.

(Previously Storvik S.A.)

Feeding system, rafts and other equipment for the farming industry.

CEO:	David Ulloa Walker
General Manager:	David Ulloa Walker
Business Manager:	Jorge Flores Negrón
Chile Representative:	David Ulloa Walker
Telephone:	+56 65 2290300
Mobile:	+56 9 98732037
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E-mail:	david.ulloa@vard.com
Website:	www.vardaquaculture.com

VESO Chile SPA

Aquatic research facilities that contract in vivo trials with fish for the pharmaceutical, feed and breeding industry, research institutes and government agencies. Sales and commercialization of Notorious Antifouling Products.

Managing Director: Vicente Castro
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Imperial 0655 oficina 3ª, Puerto Varas, Chile

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a Pargua KM 57, Colaco KM 5 Puerto
Montt, Chile

Western Bulk Chile Ltda.

Shipping

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Address: Rosario Norte #615, Piso 19, Of.1903,
Edificio Mistral, Las Condes
Website: <http://www.westernbulk.no/>

Wilhelmsen

Shipping, provider of services and technical products.

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Representante in Chile Clarisa Cerón
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bruno.santos@wilhelmsen.com
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- Valparaiso
Website : <http://www.wilhelmsen.com>

Yara Chile Fertilizantes LTDA

Crop Nutrition

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Agencies/distributors representing Norwegian companies in Chile:

Agunsa

Logistics

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Website:	http://www.agunsa.com/

AZ Ingenieria y Maquinas Ltda.

(Agent for Stord Process – Bergen)
Equipment for fish farming.

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Website:	http://www.azing.cl
Website Stord Process:	http://www.stord-as.com/

BioBag

Sustainable waste management/Recycling

CEO	Augusto Cubillos
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Website:	www.owm.cl

B&M Agencia Marítima S.A.

(Agent for Western Bulk, Oslo; RS Platou A/S, Oslo; Odfjell Tankers; Bergen; Star Shipping, Bergen; Saga Forest Carriers, Tønsberg)
Marine Company

CEO:	Ansgar Müschen
Mobile:	+56 2 23 47 21 11
Telephone:	+56 22 347 2100
Address:	Rosario Norte 100, Piso 3, Oficina 301 Las Condes, Santiago
E-mail:	b.m.scl@bm-maritima.cl
Website:	http://www.bmchile.com
Western Bulk Oslo:	http://www.westernbulk.no/
Website: Platou Oslo A/S:	http://www.platou.com/Oslo/AboutUs/Introduction
Website: Odfjell Tankers:	http://www.odfjell.no/internet/frames.asp?company
website: Star Shipping:	http://www.starshipping.com/contactus.php
Website: Saga Forest Carriers:	http://www.sagafc.com/company/

Codelpa Chile S.A.

Jotun A/S Licensee for production and distribution of marine, protective and powder coatings and paints in Chile and Peru.

General Manager:	Alejandro Gevert
Sales Manager:	Pedro Vacarezza
Telephone:	+56 2 25849200
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E-mail:	agevertd@codelpa.cl pvacarezza@codelpa.cl
Website:	www.codelpa.cl ; www.jotun.com

Electronic Marine Ltda.

(Agent for Jotron, Larvik)
Communication equipment.

Telephone:	+56 32 222 0050
Address:	Uruguay 556, Of. 404 Valparaíso, Chile
E-mail:	marketing@electronicmarine.cl
Website:	http://www.electronicmarine.cl
Website Jotron:	http://www.jotron.no

Eximtec Ltda

(Agent for Teknotherm, Halden)

Supplier of HVAC- and refrigeration systems for marine and offshore installations.

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Froizan Latos Sepuzueda
(Agent for Tomra Systems ASA, Oslo)
Technological solutions.

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Inpromas Ltda.
(Agent for Askim Mek Verksted, Ski)
Hydraulic equipment.

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Quilicura, Santiago
E-mail: contacto@inpromas.cl
Website: www.inpromas.cl
Website Askim Verksted: www.amv.no

Selmar Ltda.

(Agent for Olex AS – Trondhjem)
Importer, navigation equipment.

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